

Setting the Solar PACE for Auto Dealerships

Many auto dealerships are tapping the benefits of clean, renewable solar electricity to reduce operating expenses and appeal to an increasingly green-conscious customer base. *The move from status quo to solar just got easier - with PACE financing.*



Property Assessed Clean Energy (PACE) financing provides private capital from lenders to make energy upgrades (like adding solar) to commercial properties with repayment programs that allow projects to be cash flow positive on day one.

Here's why that's great news for auto dealerships...

Challenges



On average, auto dealerships consume 18% more energy per square foot than a typical office building



Electricity is the third highest operating expense for auto dealerships



Many dealerships have limited financing options available for property improvements

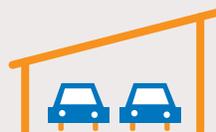
Opportunities



Adding solar can dramatically cut energy costs and free up operating capital



Most dealerships have large, flat roofs ideal for mounting solar panels



Solar carports can provide weather protection for display lots and power for EV charging stations



Improved public perception for "going green"

Solar PACE Financing Solution



No upfront costs, and immediate positive cash flows that increase over time



Eligibility based on property value not credit history



Long-term, fixed-rate financing repaid as a special assessment on your property tax bill



Financing term up to 30 years to match the expected life of the commercial solar system (SunPower panels have a 40+ year lifespan)²



Tax incentives and other benefits for building solar power system go directly to the property owner